



## From EDI to Paperless processing

- ✓ Different document types and file formats management
- ✓ Full integration with the ERP system
- ✓ Gradual approach and lower impact on organization
- ✓ Regulatory requirements without service interruptions
- ✓ Customized user profile
- ✓ Website service – guaranteed access to any workspace

### Overview

Founded as a small trading company in Taegu, Korea, **Samsung** has become one of the leading electronic company in the world, specialized in media and digital equipment.

Samsung Electronics Italia Spa is a successful company that has chosen to grow in step with the needs of its customers. In Italy since 1991, it now operates in audiovisual markets, appliances, air conditioning, telecommunications and computer science. In Italy, the annual turnover increased year by year due to the high technological level of products, its innovative design, brand awareness and constant attention to the consumer.

### Customer's Needs

Samsung's Finance and Control department needed to find documents quickly and safely, as well as to share them internally between different business functions.

Finally, they needed to benefit from a service that respond to any

regulatory requirements by replacing paper documents with the electronic ones. The IT department also required EDI optimization processes, already active for some years, by following the Ediel subscription, and avoiding internal developments for any specificity a project could bring.

The joint request was the following:

- to have a document management solution, that could be later turned into an electronic storage solution, in accordance with the Italian law requirements
- delegating to an external partner non-core business activities
- that the chosen partner was able to handle a document dematerialization project, starting from a single file edited by Samsung, and to send the data to the final recipient, whatever the document conveyance mode (multi-channel service).

### Solution

The organized electronic document management in the order to payment cycle, thanks to TESI e-Integration allowed SAMSUNG to achieve full integration of the process, enabling the various modules (EDI, Paperless, Electronic Storage, eInvoice) through a gradual approach path.

#### Project Assumptions

- Document retrieval (Active invoices and Credit Notes)
- Document management service activation
- Documents electronic storage

#### Activities in charge of SAMSUNG Electronics

The IT Management found and sent previous documents to TESISQUARE to be dematerialized, and in accordance with the FCO, they provided numbers and document types covered by the service.

#### Activities in charge of TESISQUARE®

- Procedure preparation for conversion to PDF format, according to the layout provided
- Procedure preparation for creating search indexes
- Setting up and activating control and record procedures
- Document management and electronic storage system setting and feeding

### Benefits / Advantages

- Web Service: guaranteed, safe and instant access
- Reduce the physical space of the storage (documents relevant for tax purposes require a system in compliance with the law)
- Costs reduction
- Obtaining documents from anywhere
- Greater control over the data subject to mandatory conservation
- Outsourcer delegation of all safety obligations and charges
- Improved reliability through document redundancy (several copies saved)
- Manufactured in compliance with uninterrupted service
- Integration with the Customer's ERP Systems
- Ability to recover previous data
- Streamlined business processes
- Cost savings for document management and usage
- System security guaranteed by policies and procedures proven
- System quality improvement – documents are used to interact with operators inside or outside companies; a document management system provides controlled and organized procedures the entire corporate knowledge to all users entitled to it.



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Tesi SpA is  
ISO 9001 certified

### Numbers

- **200,000** invoices handled per year
- **400,000** pages managed per year
- **3 types** of managed layouts