



From EDI to Digital Storage

- ✓ Gradual adoption and low impact on the organization
- ✓ Previous investment protection
- ✓ Proprietary formats management
- ✓ Complete spectrum of outsourcing activities for modular and integrated services
- ✓ Adaptation to standards without any service interruption

Overview

Epson Italia SpA, a Seiko Epson Corporation's subsidiary company, employs 150 people and it establishes headquarters in Cinisello Balsamo (Milan).

It offers a wide range of products for image acquisition and press designed for consumer, business, photography and graphics markets, and it is one of the leading providers of printers and POS terminals to value added to the Retail sector, innovative electronic devices, as well as robots for industrial automation.

Problems

Following the subscription to the Ediel group, Epson has adopted the **EDI service** provided by TESISQUARE to automate structured data sending and receiving useful to business implementation.

Against the fruitful collaboration and the successful EDI project, the management has decided to **aim at the entire document dematerialization** relating to the order-to-payment cycle.

Epson therefore needed a solution that would handle **proprietary formats**, which could be not only conveyed in a multi-channel way to the final recipient, but also subjected to a process – with the same tax and law structure, responding to the legal requirements for data storage.

Target

The aim was the **reorganization of business processes**, with the reduction in physical storage space of the paper, the decrease in the total cost of the structure; the reuse of human resources and economic activities with higher value-added.

To meet these needs, Epson has decided to **strengthen the collaboration with TESISQUARE**, in such a way that you can:

- be able to interface with a single partner to **outsource the entire process**
- **protect previous investments** by activating TESI e-Integration modules independently but strongly integrated together
- manage the system from low value-added activities, focusing resources on the main activities related to core business

Solution

Starting from the EDI process optimization, the adoption of Electronic Storage and Electronic Invoicing by TESI e-Integration (Gateway International B2b documents of TESISQUARE) has allowed Epson to achieve full integration and delegate to the technology provider the burden of ERP data management, in compliance with the regulations. All this with minimal investment information related to the specific project, thus meeting the needs of the team management involved.

Documents covered by the service

- Passive and Active invoices
- Ledger
- VAT Sales and Purchases Registers
- Payment Register

Activities charged on Epson

The IT management is just responsible for the transmission of all documents covered by the service into a single proprietary format (iDoc), regardless of their type.

Activities charged on TESISQUARE®

- All activities related to EDI
- **Conversion** to PDF format, according to the Epson layout
- **Index** search creation
- Testing for number continuity
- **Supply** storage system according to the law
- **Electronic invoicing** activation
- Invoice **transmission** to the recipients

Benefits/Advantages

- Web Consultation: guaranteed, safe and instant access from anywhere
- Greater **control** over the data subject to mandatory storage
- Outsourcer delegation of all safety obligations and tax burden
- Adaptation to standards without service interruptions
- Integration with the Customer's ERP Systems
- Ability to recover previous data
- Reorganization of business processes
- **Improvement of system quality** and guaranteed security policies and tested procedures



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